



Meeting Notice of the Blaine County Recreation District Board of Directors

Date: Monday, March 21, 2022

Time: 3:00 p.m. Regular Session

Place: Community Campus Bullion Room and virtually via Zoom

Agenda of the Regular Session of the Board of Directors

1. Review of Prior Meeting Minutes:
 - a. 2-28-2022 Regular Session (ACTION ITEM)
2. Finance Updates:
 - a. Recommendation from Board President to approve cash disbursements for February 2022 and authorize payment of bills and payroll for March 2022 when they become due. Consideration of approval of January 2022 credit card statement of Executive Director (ACTION ITEM).
 - b. Finance Report – Review and approve January 2022 financial statement (ACTION ITEM).
3. Old Business:
 - a. Strategic Plan Update (DISCUSSION).
4. New Business:
 - a. Galena Lodge Concessionaire presentation and selection. (ACTION ITEM).
5. Department Updates (Please see written reports):
 - a. Development and Communications
 - b. Operations
 - c. Programs
 - d. Trails
 - e. Executive Director

Participation Information:

Topic: BCRD Board of Directors Meeting

Time: Mar 21, 2022 03:00 PM Mountain Time (US and Canada)

Join Zoom Meeting

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Anyone needing special accommodations to participate in this meeting should contact the Blaine County Recreation District at (208) 578- 2273

BLAINE COUNTY RECREATION DISTRICT
Minutes for the Regular Session of the Board of Directors
Monday, February 28, 2022

Group: Blaine County Recreation District Board of Directors
Date: Monday, February 28, 2022
Time: 3:00PM to 5:00PM Regular Session
Place: Community Campus – Minnie Moore room

Present at meeting:

Board members: Mary Fauth, Mat Hall, Mark Mary

BCRD staff: Mark Davidson, Morgan Buckert, Eric Rector, Lindsey Larrivee, Mollie Santo
(Absent: Joan Kino)

Guests: Jim Keller

Public Session – Regular Session of the Board of Directors (3:00-5:00 PM)

Call to order at 3:04 PM.

1. Review of Prior Meeting Minutes

1-24-2022 Regular Session (ACTION ITEM)

Under ‘Cash Disbursements a.’, correction needed, “Mary made a motion to approve the cash disbursements. Mark Mary seconded the motion. The motion passed unanimously.”

Mark Mary made a motion to approve the January session minutes with this change. Mat Hall seconded. The motion passed unanimously.

2. Finance Updates

a. Recommendation from Board President to approve cash disbursements for January 2022 and authorize payment of bills and payroll for February 2022 when they become due. Consideration of approval of December 2021 credit card statement of Executive Director (ACTION ITEM)

Mary Fauth reviewed the credit card statements and asked whether we need to consider the cost of having the porta potty at Ritzau Park. Mark Davidson will have a conversation with Mountain rides about the porta potty.

Mary Fauth made a motion to approve the financial report. Mark Mary seconded. The motion passed unanimously.

b. Finance Report – Review and approve December 2021 financial statements (ACTION ITEM)

Nordic pass sales are not doing well month to date, however overall sales year to date in total revenue are doing ok. We were billed by our attorney once, to cover a 5-month period. FitWorks is in the red, and Programs department is

looking at fitness classes. Mark Mary asked about property tax. The disbursements are coming more frequently than before, and that timing explains why the budget is off.

Mark Mary made a motion to approve the financial report. Mat Hal seconded. The motion passed unanimously.

3. Old Business

a. Covid-19 update (DISCUSSION)

The BCSD Board met and updated their mask policy on Sunday. The CDC updated their mask guidance as well. Blaine County is currently at medium risk level. The school district is not subject to the same rules as the City and County. Mark Davidson said BCRD's current mask policy does not reflect this. Mat Hal said we should be consistent with the BCSD, it does not seem practical to have a different mandate for our patrons. Mary Fauth said if things get become terrible, we would have to change. Mary Fauth made a motion to authorize Mark Davidson to publish the memo updating these changes to our website. Mat Hall seconded. The motion passed unanimously.

b. Galena Lodge Concessionaire Update (DISCUSSION)

The selection committee has received one proposal. The deadline for submission closes on March 2nd, 2022. In the memo it states the Board will make a decision at the March 21, 2022 meeting. Jim Keller said BCRD is under less constraints than a Federal agency. Mark Davidson lined out the approach for selecting a concessionaire, and what the selection committee expects to see included in the proposals. Mark Mary said we want to make the right decision and get legal help to navigate the process.

c. Strategic Planning Update (DISCUSSION)

Mark Davidson provided a progress update and reviewed the challenges.

4. New Business

a. 2022 Fee Schedule for Aquatic Programs and Summer Camp (ACTION ITEM)

Staffing will be a challenge over the summer, to cover additional costs, we are doing modest increases. Mark Davidson said we can pursue scholarships if necessary. Eric Rector said incremental increases are better for patrons than on big adjustment. Morgan Buckert said we must have a hearing and the Board has to approve the budget in August for 2023. We staggered fee increases. Mat Hall made a motion to approve. Mark Mary seconded. The motion passed unanimously.

5. Department Updates (PLEASE SEE WRITTEN REPORTS):

Development and Communications

Morgan Buckert said the retailers only hand in their checks for Nordic passes sold, once per month. Mat Hall said the Nordic system is a good product. Mary

Fauth visited with guests at Galena. Eric Rector said there have been many users on the Wood River Trail. The Wood River Trail Challenge had 117 participants.

Operations

Programs

Trails

Executive Director

Mary Fauth made a motion to adjourn the meeting. Mat Hall seconded. The motion passed unanimously. The meeting adjourned at 4:25PM.

6. Executive Session per Idaho Statute 74-206(a)

BCRD Board President

Attest:

Mark Davidson, BCRD Executive Director

BCRD Financial Dashboard Summary
Financial Review Period - January 2022

Legend

	Behind plan or trend
	Close to plan or trend
	Ahead of plan or trend

Total BCRD Income Statement	MTD to Budget		YTD to Budget		Year on Year	
	Variance	Status	Variance	Status	Variance	Status
Jan-22						
Total Revenue	-46,601		219,380		24,337	
COGS	0		-8,728		-778	
Operating Expenses	-2,460		-113,508		21,504	
Capital Expenditures	0		-226,493		-55,502	
Net income	-44,142		568,110		59,112	

Total BCRD Income Statement Categories	MTD to Budget		YTD to Budget		Year on Year	
	Variance	Status	Variance	Status	Variance	Status
Jan-22						
Property Tax	-50,838		44,304		56,215	
Program Fees + Passes	-2,606		-3,562		12,743	
Fundraising	24,325		136,892		2,490	
Other Revenue	-17,368		50,537		-40,810	
Total Revenue	-113		-8,791		-6,302	
Total Revenue	-46,601		219,380		24,337	
Cost of Goods Sold	0		-8,728		-778	
Wages & Benefits	-6,005		-46,514		11,413	
Marketing	-3,968		-15,218		5,294	
Repair & Maintenance	-1,123		-638		2,311	
Consulting/Legal	-2,300		-1,912		2,546	
Rent	199		-8,399		2,542	
Supplies	2,671		1,248		4,754	
Utilities	-1,102		347		-3,391	
Other	9,169		-42,423		-3,964	
Capex	0		-226,493		-55,502	
Total Expenses	-2,460		-348,730		-34,775	

Key Metrics	MTD to Budget		YTD to Budget		Year on Year	
	Variance	Status	Variance	Status	Variance	Status
Jan-22						
League fees	-6,475		-6,172		-507	
Aquatics fees	0		0		0	
Aquatics passes	0		0		0	
Fitworks classes	-734		-1,752		432	
Fitworks passes	-5,220		-12,253		2,887	
NVT Season passes	15,112		156,886		14,362	
NVT day passes	8,576		-12,857		-18,033	
Rental Revenue	-15		1,150		236	
Operational Fundraising	-17,368		190,537		-47,801	
Earmarked Fundraising	0		-140,000		6,992	
Gas (Expense)	4,022		3,514		4,552	

Net Income by Major Department	MTD to Budget		YTD to Budget		Year on Year	
	Variance	Status	Variance	Status	Variance	Status
Jan-22						
Tax Related Recreation	-42,192		234,502		105,143	
G&A	-27,116		190,696		140,017	
BCRD@CC (Programs)	-3,652		46,075		-8,355	
Aquatics	-532		-276		-23,250	
Tax Trails (WRT)	-10,891		-1,992		-3,269	
GNVT	-1,950		333,607		-46,031	

Total BCRD Income Statement	MTD to Budget		YTD to Budget		Year on Year	
	Variance	Status	Variance	Status	Variance	Status
Feb-22 Preliminary						
Total Revenue	48,825		268,205		62,863	
COGS	-10		-8,738		-792	
Operating Expenses	-16,215		-129,724		46,943	
Capital Expenditures	-10,000		-236,493		-55,502	
Net income	75,051		643,160		72,214	

Blaine County Recreation District
All BCRD Income Statement vs. Budget
October 2021 through January 2022

	MTD				TOTAL			
	Jan 22	Budget	\$ Over Budget	% of Budget	Oct '21 - Jan 22	Budget	\$ Over Budget	% of Budget
	Ordinary Income/Expense							
Income								
Property Tax								
4000 · Property Tax	852,747	903,585	-50,838	94%	1,027,244	982,940	44,304	105%
Total Property Tax	852,747	903,585	-50,838	94%	1,027,244	982,940	44,304	105%
Program Fees, Lessons								
4100 · Program Fees	1,282	9,119	-7,837	14%	10,979	23,118	-12,139	47%
4101 · Program Fees (non-taxable)	10,965	4,800	6,165	228%	35,328	24,800	10,528	142%
4350 · Lessons	0	200	-200	0%	0	200	-200	0%
4360 · Class Fees	208	942	-734	22%	1,416	3,168	-1,752	45%
Total Program Fees, Lessons	12,455	15,061	-2,606	83%	47,724	51,286	-3,562	93%
Passes								
4305 · Combo Annual Pass	10,118	10,000	118	101%	142,690	68,000	74,690	210%
4310 · Annual Passes								
4310.01 · Adult Season Pass (083)	29,261	0	29,261	100%	575,736	0	575,736	100%
4310.02 · Dog Season Pass (083)	2,818	0	2,818	100%	43,794	0	43,794	100%
4310.03 · Snowshoe Season Pass (083)	1,914	0	1,914	100%	11,666	0	11,666	100%
4310 · Annual Passes - Other	1,555	22,475	-20,920	7%	5,895	557,900	-552,005	1%
Total 4310 · Annual Passes	35,549	22,475	13,074	158%	637,091	557,900	79,191	114%
4320 · Day Passes								
4320.01 · Adult Day Pass (083)	28,643	0	28,643	100%	40,864	0	40,864	100%
4320.02 · Dog Day Pass (083)	1,172	0	1,172	100%	1,649	0	1,649	100%
4320.03 · Quigley Day Pass (086)	2,084	0	2,084	100%	2,603	0	2,603	100%
4320.04 · Snowshoe Day Pass (083)	1,677	0	1,677	100%	2,028	0	2,028	100%
4320 · Day Passes - Other	270	25,455	-25,185	1%	1,537	61,472	-59,935	3%
Total 4320 · Day Passes	33,847	25,455	8,392	133%	48,680	61,472	-12,792	79%
4330 · Weekly Passes	12,857	7,000	5,857	184%	21,616	16,500	5,116	131%
4335 · Month Pass	2,551	5,667	-3,116	45%	10,355	19,668	-9,313	53%
Total Passes	94,922	70,597	24,325	134%	860,432	723,540	136,892	119%
Fundraising								
4700 · Fundraising - Nordic Pins	700	2,000	-1,300	35%	53,050	47,000	6,050	113%
4710 · Fundraising-Donations								
4710.01 · Galena Donation	9,924	0	9,924	100%	157,829	0	157,829	100%
4710.02 · NVT Donation	1,700	0	1,700	100%	38,067	0	38,067	100%
4710.03 · Harriman Trail Donation	0	0	0	0%	500	0	500	100%
4710.04 · WRT Donation	0	0	0	0%	100	0	100	100%
4710.05 · Quigley Trails Park Donation	0	0	0	0%	150	0	150	100%
4710 · Fundraising-Donations - Other	24,683	37,375	-12,692	66%	147,891	135,550	12,341	109%
Total 4710 · Fundraising-Donations	36,307	37,375	-1,068	97%	344,537	135,550	208,987	254%
4711 · Fundraising-Earmarked Donations	0	0	0	0%	10,000	150,000	-140,000	7%
4720 · Fundraising-Sponsorships	0	0	0	0%	0	9,500	-9,500	0%
4730 · Fundraising-Special Events	0	15,000	-15,000	0%	0	15,000	-15,000	0%
4740 · Fundraising-Grants	0	0	0	0%	0	0	0	0%
Total Fundraising	37,007	54,375	-17,368	68%	407,587	357,050	50,537	114%
Other Revenue								
4200 · Facility Rental	220	235	-15	94%	1,671	1,200	471	139%
4201 · Facility Rental (non-taxable)	0	0	0	0%	4,279	3,600	679	119%
4210 · Equipment Rental	0	0	0	0%	0	0	0	0%
4220 · Special Events	0	0	0	0%	0	10,000	-10,000	0%
4400 · Merchandise Sales	6	0	6	100%	104	0	104	100%
4410 · Food Sales	11	10	1	113%	77	40	37	193%
4500 · Miscellaneous	0	0	0	0%	337	0	337	100%
4900 · Interest Income	860	965	-105	89%	3,441	3,860	-419	89%
Total Other Revenue	1,097	1,210	-113	91%	9,909	18,700	-8,791	53%
Total Income	998,227	1,044,828	-46,601	96%	2,352,896	2,133,516	219,380	110%
Cost of Goods Sold								
5010 · COS-Merchandise	0	0	0	0%	3,781	7,500	-3,719	50%
5020 · COS-Food	0	0	0	0%	11	5,020	-5,009	0%
Total COGS	0	0	0	0%	3,792	12,520	-8,728	30%
Gross Profit	998,227	1,044,828	-46,601	96%	2,349,104	2,120,996	228,108	111%
Expense								
Payroll & Payroll Related								
Salaries								

Blaine County Recreation District
All BCRD Income Statement vs. Budget
October 2021 through January 2022

	MTD				TOTAL			
	Jan 22	Budget	\$ Over Budget	% of Budget	Oct '21 - Jan 22	Budget	\$ Over Budget	% of Budget
	6010 · Salaries	41,326	42,301	-975	98%	154,520	169,202	-14,682
6011 · Salary Sick Leave	742	0	742	100%	1,720	0	1,720	100%
6012 · Salary Vacation Leave	779	0	779	100%	8,330	0	8,330	100%
Total Salaries	42,847	42,301	546	101%	164,569	169,202	-4,633	97%
Hourly								
6020 · Hourly Wages	32,727	42,339	-9,612	77%	136,936	169,357	-32,421	81%
6021 · Hourly Sick Leave	1,268	0	1,268	100%	3,110	0	3,110	100%
6022 · Hourly Vacation Leave	1,936	0	1,936	100%	7,741	0	7,741	100%
6030 · Overtime	5	1,500	-1,495	0%	549	4,500	-3,951	12%
Total Hourly	35,936	43,839	-7,903	82%	148,336	173,857	-25,521	85%
Seasonal								
6040 · Seasonal Payroll	28,856	24,552	4,304	118%	63,985	58,906	5,079	109%
6045 · Seasonal Overtime	0	0	0	0%	112	0	112	100%
Total Seasonal	28,856	24,552	4,304	118%	64,097	58,906	5,191	109%
Payroll Expenses								
6080 · Worker's Compensation	0	0	0	0%	0	0	0	0%
6110 · FICA	7,904	8,468	-564	93%	27,805	30,752	-2,947	90%
6120 · SUTA	246	1,108	-862	22%	559	4,019	-3,460	14%
6130 · PERSI	9,681	10,761	-1,080	90%	37,739	42,868	-5,129	88%
6140 · Health Insurance	7,876	10,310	-2,434	76%	28,832	41,241	-12,409	70%
6141 · HSA Company Contribution	1,273	0	1,273	100%	4,402	0	4,402	100%
6145 · Employee Benefits	272	288	-16	94%	1,008	1,152	-144	88%
Total Payroll Expenses	27,252	30,935	-3,683	88%	100,346	120,032	-19,686	84%
6050 · Bonuses	0	0	0	0%	875	0	875	100%
6070 · Employee Relations	1,705	975	730	175%	1,820	4,560	-2,740	40%
6100 · Employee Sick Leave	0	0	0	0%	0	0	0	0%
Total Payroll & Payroll Related	136,596	142,601	-6,005	96%	480,043	526,557	-46,514	91%
Marketing								
7015 · Advertising-Design	180	1,100	-920	16%	990	3,160	-2,170	31%
7020 · Advertising-Production	2,345	3,500	-1,155	67%	2,804	6,740	-3,936	42%
7025 · Advertising-Distribution	0	212	-212	0%	0	1,225	-1,225	0%
7030 · Advertising-Placement	1,316	2,050	-734	64%	3,475	7,690	-4,215	45%
7035 · Advertising-Other	0	50	-50	0%	0	1,150	-1,150	0%
7040 · Advertising Web Developmen	0	0	0	0%	0	0	0	0%
7222 · Fundraising Expense	10	2,300	-2,290	0%	4,597	5,200	-603	88%
7500 · Marketing	2,645	3,000	-355	88%	8,310	15,000	-6,690	55%
7520 · Postage	716	805	-89	89%	11,639	9,945	1,694	117%
7535 · Promotion	2,708	870	1,838	311%	5,587	2,510	3,077	223%
Total Marketing	9,919	13,887	-3,968	71%	37,402	52,620	-15,218	71%
Repair & Maintenance								
7410 · Repair/Maintenance - other	0	220	-220	0%	2,647	930	1,717	285%
7420 · Automobiles R/M								
7421.09 · F350 - 1997	83	0	83	100%	83	0	83	100%
7421.10 · Silverado - 2005	0	0	0	0%	45	0	45	100%
7421.13 · F550 - 2008 - RETIRED12/20/21	36	0	36	100%	57	0	57	100%
7421.16 · Ford F250 - 2008	0	0	0	0%	247	0	247	100%
7421.17 · Ford F150 - 2016	0	0	0	0%	223	0	223	100%
7421.18 · Dodge Ram 2500 - 2016	72	0	72	100%	242	0	242	100%
7421.19 · Dodge Journey - 2018	33	0	33	100%	33	0	33	100%
7421.20 · Ford F250 - 2019	1,325	0	1,325	100%	1,325	0	1,325	100%
7420 · Automobiles R/M - Other	0	540	-540	0%	0	2,960	-2,960	0%
Total 7420 · Automobiles R/M	1,549	540	1,009	287%	2,255	2,960	-705	76%
7430 · Buildings Repair/Maint	2,754	675	2,079	408%	4,698	3,900	798	120%
7440 · Equipment R/M								
7441.14 · Tool Cat-2015	0	0	0	0%	141	0	141	100%
7441.17 · 2021 Polaris Sportsman 850	0	0	0	0%	1,096	0	1,096	100%
7440 · Equipment R/M - Other	150	740	-590	20%	2,148	2,940	-792	73%
Total 7440 · Equipment R/M	150	740	-590	20%	3,385	2,940	445	115%
7450 · Grooming Equipment R/M								
7451.07 · 2009 PB100-Vamps-(082)	932	0	932	100%	932	0	932	100%
7451.09 · 2011 PB100-(083)	578	0	578	100%	658	0	658	100%
7451.10 · 2012 PB100 WRT-Lake Creek-(08	132	0	132	100%	132	0	132	100%
7451.11 · 2017 PB100-NVT-(083)	0	0	0	0%	772	0	772	100%

Blaine County Recreation District
All BCRD Income Statement vs. Budget
October 2021 through January 2022

	MTD				TOTAL			
	Jan 22	Budget	\$ Over Budget	% of Budget	Oct '21 - Jan 22	Budget	\$ Over Budget	% of Budget
	7451.12 · 2018 PB100-NVT-(083)	6	0	6	100%	6	0	6
7451.13 · 2020 PB100-Quigley-(086)	15	0	15	100%	15	0	15	100%
7450 · Grooming Equipment R/M - Other	39	5,500	-5,461	1%	6,222	11,000	-4,778	57%
Total 7450 · Grooming Equipment R/M	1,703	5,500	-3,797	31%	8,737	11,000	-2,263	79%
7460 · Path Field Grounds Repair/Maint	0	300	-300	0%	3,514	4,170	-656	84%
7470 · Snowmobiles Repair/Maint	946	250	696	379%	1,177	1,150	27	102%
Total Repair & Maintenance	7,102	8,225	-1,123	86%	26,412	27,050	-638	98%
Consulting / Legal								
7400 · Legal Fees	0	675	-675	0%	0	2,575	-2,575	0%
7530 · Professional & Consulting Fees	0	1,625	-1,625	0%	4,148	3,485	663	119%
Total Consulting / Legal	0	2,300	-2,300	0%	4,148	6,060	-1,912	68%
Rent								
7620 · Property Rent	17,116	16,917	199	101%	61,475	69,874	-8,399	88%
Total Rent	17,116	16,917	199	101%	61,475	69,874	-8,399	88%
Supplies								
7097 · Computer Supplies	0	50	-50	0%	201	375	-174	54%
7510 · Office Supplies	248	420	-172	59%	555	1,900	-1,345	29%
7511 · Operating Supplies	535	390	145	137%	914	1,835	-921	50%
7845 · Supplies - other	4,031	1,283	2,748	314%	8,840	5,152	3,688	172%
Total Supplies	4,814	2,143	2,671	225%	10,510	9,262	1,248	113%
Utilities								
7810 · Sanitation	1,543	1,785	-242	86%	3,921	4,870	-949	81%
7910 · Electric	676	1,280	-604	53%	1,970	3,290	-1,320	60%
7915 · Natural Gas	10	230	-220	4%	29	485	-456	6%
7920 · Water	34	83	-49	41%	3,619	746	2,873	485%
7925 · Cable TV	94	94	0	100%	377	376	1	100%
7930 · Internet Connection	188	175	14	108%	752	554	199	136%
Total Utilities	2,544	3,647	-1,102	70%	10,668	10,321	347	103%
Other Miscellaneous								
7005 · Accounting & Auditing Fees	0				9,000	13,000	-4,000	69%
7050 · Allocated Expenses	0	0	0	0%	0	1	-1	0%
7055 · Amenities	0	0	0	0%	0	4,000	-4,000	0%
7060 · Automobile	0	10	-10	0%	0	140	-140	0%
7070 · Bank Charges/Financing	0	0	0	0%	120	0	120	100%
7085 · Cellular & Satellite Phones	564	922	-358	61%	1,705	3,011	-1,306	57%
7090 · Chemicals	0	0	0	0%	0	0	0	0%
7095 · Computer Services	2,663	2,277	387	117%	21,483	29,099	-7,616	74%
7096 · Computer Software	286	279	7	103%	4,733	7,829	-3,096	60%
7099 · Computer Hardware	0	0	0	0%	2,236	2,100	136	106%
7105 · Credit Card Fees	1,571	3,206	-1,635	49%	29,284	29,297	-13	100%
7200 · Dues	0	400	-400	0%	700	585	115	120%
7205 · Entertainment & Meals	10	375	-365	3%	181	820	-639	22%
7209 · Equipment Purchase	1,093	1,450	-357	75%	1,622	13,650	-12,028	12%
7223 · Furniture & Fixtures	0	0	0	0%	56	250	-194	22%
7225 · Gasoline, Diesel & Motor Oil	11,362	7,340	4,022	155%	21,174	17,660	3,514	120%
7230 · Insurance	0	0	0	0%	16,491	17,928	-1,438	92%
7250 · Janitorial Services	0	0	0	0%	0	0	0	0%
7255 · Laundry	0	45	-45	0%	0	180	-180	0%
7330 · Equipment Lease	60	64	-4	94%	240	192	48	125%
7390 · Other	249	238	11	105%	249	238	11	105%
7405 · Licenses & Permits	1,000	600	400	167%	1,225	13,350	-12,125	9%
7505 · Miscellaneous Exp	7,012	3,035	3,977	231%	7,012	6,140	872	114%
7515 · Penalties & Late Fees	0	0	0	0%	0	0	0	0%
7525 · Printing	22	0	22	100%	66	100	-34	66%
7610 · Equipment Rent	100	10	90	1000%	430	1,280	-850	34%
7630 · Other Rent	90	195	-105	46%	360	690	-330	52%
7815 · Security	0	0	0	0%	162	0	162	100%
7823 · Signs	5,715	1,200	4,515	476%	9,173	5,600	3,573	164%
7825 · Small Tools and Parts	214	200	14	107%	1,936	800	1,136	242%
7840 · Subscriptions	10	105	-95	10%	373	1,005	-632	37%
7850 · Telephone	145	309	-164	47%	436	967	-532	45%
7855 · Training	241	650	-409	37%	935	2,400	-1,465	39%
7860 · Travel	0	350	-350	0%	0	1,000	-1,000	0%

Blaine County Recreation District
All BCRD Income Statement vs. Budget
 October 2021 through January 2022

	MTD				TOTAL			
	Jan 22	Budget	\$ Over Budget	% of Budget	Oct '21 - Jan 22	Budget	\$ Over Budget	% of Budget
7865 · Uniforms	20	0	20	100%	3,605	4,100	-495	88%
Total Other Miscellaneous	32,428	23,259	9,169	139%	134,989	177,412	-42,423	76%
Total Expense	210,520	212,979	-2,460	99%	765,646	879,154	-113,508	87%
Net Ordinary Income	787,707	831,849	-44,142	95%	1,583,458	1,241,842	341,616	128%
Other Income/Expense								
Other Expense								
9010 · Capital Expenditures	0	0	0	0%	160,507	387,000	-226,493	41%
Total Other Expense	0	0	0	0%	160,507	387,000	-226,493	41%
Net Other Income	0	0	0	0%	-160,507	-387,000	226,493	41%
Net Income	787,707	831,849	-44,142	95%	1,422,951	854,842	568,110	166%

Blaine County Recreation District

Balance Sheet

As of January 31, 2022

Jan 31, 22

ASSETS

Current Assets

Checking/Savings

0105 · Mountain West Bank-Checking	45,210
0110 · Mountain West-Imprest	559
0115 · Petty Cash	100
0120 · Cash On Hand	200
0140 · Savings-General Fund #980	2,039,598
0145 · Savings - WRT Fund #3178	447,671
0150 · Savings-Galena #1396	2,162,495
0160 · Savings-Harriman Trail #2273	175,225
0170 · Diversified Fund	398,665
0180 · Mtn West Bank-FLEX Acct	25,652

Total Checking/Savings 5,295,376

Accounts Receivable

0205 · Accounts Receivable	85,667
0208 · Altru Credit Card Receivable	12,587

Total Accounts Receivable 98,254

Other Current Assets

1499 · Undeposited Funds	630
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Total Other Current Assets 630

Total Current Assets 5,394,260

Fixed Assets

1110 · Property/Equip-Rec Dist	151,944
1120 · Property/Fixtures-Rec Dist	118,133
1130 · Aquatic-Property/Equipment	741,040
1140 · Aquatic-Furn/Fixtures	83,508
1150 · Aquatic-Design	54,951
1160 · Aquatic-Engineering	15,137
1170 · Aquatic-Construction	2,789,947
1180 · Aquatic-Landscape	36,704
1190 · Aquatic-Phase I	18,073
1220 · Storage Shed	8,207
1230 · Parks	128,626
1310 · WRT-Maintenance Equipment	2,266,645
1320 · WRT-Construction	6,198,552
1330 · WRT-Engineering	208,403
1340 · WRT-Land	308,259
1360 · Quigley Land	75,000
1410 · Galena Lodge	1,812,439
1420 · Galena Equipment	291,628
1510 · Community Campus Construction	666,747
1553 · Construction in Progress	684,301
1610 · HUB-Construction	183,089
1620 · HUB-Equipment	3,373
1700 · Accumulated Depreciation	-7,629,834

Total Fixed Assets 9,214,873

TOTAL ASSETS 14,609,133

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Accounts Payable

2010 · Accounts Payable	
2011 · Rent Payable	15,012
Total 2010 · Accounts Payable	<u>15,012</u>

Total Accounts Payable 15,012

Other Current Liabilities

2120 · State Withholding Tax Payable	3,247
2125 · SUTA Payable	246
2160 · Health Insurance Payable	-89

Blaine County Recreation District
Balance Sheet
As of January 31, 2022

	<u>Jan 31, 22</u>
2161 · AFLAC Pre-tax Payable	333
2162 · AFLAC (After-tax) Payable	58
2185 · S. V. Co. Combo Pass Payable	
2185.01 · Combo Season Pass	1,152
Total 2185 · S. V. Co. Combo Pass Payable	1,152
2200 · Sales Tax Payable	6,338
2323 · Advanced Revenue-NVT/ Harriman	6,146
2329 · Advanced Revenue-Other Programs	
2329.03 · Advanced Rev Quigley Developmnt	217,241
Total 2329 · Advanced Revenue-Other Programs	217,241
2350 · Galena Adventure Camp Scholarsh	3,317
Total Other Current Liabilities	237,990
Total Current Liabilities	253,001
Total Liabilities	253,001
Equity	
3000 · Investment in Fixed Asset	9,214,873
3010 · Fund Balance	3,718,307
Net Income	1,422,951
Total Equity	14,356,132
TOTAL LIABILITIES & EQUITY	14,609,133

BCRD Department Updates

Executive Director Update

I have been working with management team to focus the information we have generated to date from strategic plan process to two primary areas: 1) development of what we will use to share our plan with external audiences and 2) creation of a strategic plan matrix (for lack of a better word) to characterize specific actions we will take to address the essential questions we have developed.

This past month we have been in discussions regarding the Quigley property with partners at the Wood River Land Trust, City of Hailey, Blaine County, and David Hennessy to address future plans for the entire parcel. We are anticipating further development at Quigley which has implications to our management. Conversations have been productive and will help us be proactive in making decisions for year-round operations.

We met with GTAC at the regular quarterly meeting to further conversations about how we can work more productively together. We laid out a proposal for GTAC members describing what the BCRD staff see as a needed evolution to our current partnership and how GTAC may function in the future. There will be more discussion in the coming month.

The Galena Lodge Concessionaire Selection Committee was formed and met several times to make a recommendation to the board for the next concessionaire. Memo to be provided at the March 21 meeting.

Fundraising and Communications Update

No large gifts were made since the last board meeting (which is normal after the end of year/Galena fundraising push). I'm working on several grants for the spring grants cycle.

Summer Camp launched March 9 and sold out in less than an hour. Spring Sports launched March 16 and is quickly filling. Aquatics will launch in late April.

The Wood River Trail Challenge has over 200 signups and 155 people submitted their completed challenge.

StoryWalk was installed with the Hailey Public Library and The Community Library on the Wood River Trail in Woodside and between 6th Street and Wood River Drive in Ketchum. This event saw significant traffic. The next StoryWalk is planned for May 11, which will coincide with Bike to Work/School Day.

The Annual Report will be going out in April.

We will be re-launching the Mountain Manners Matter education campaign again with Wood River Trails Coalition the week of Memorial Day.

Operations Update

Closures

No holiday closures in March. FitWorks/Admin/Gym are open during BCSD spring break. No holiday closures in April.

Front Desk

We hired a new Front Desk Manager, Phil Morich! His first day was March 3rd, he oversees the front desk and manages the front desk staff, who support our entire organization. He worked at Galena in the 1980's when Norm Fuller managed it. He volunteered with our Nordic courtesy patrol in the early 2000's and has been telemark skiing since 1981.

Hiring

Our HUB, Front Desk, Aquatics, Spring Ball, Track & Field, and Fitness programs are all hiring. Some of our Front Desk staff transition to other programs during the summer months, and we are adjusting operations accordingly. I am implementing an HR hiring app to assist in streamlining the hiring process, which is quite paper dense and time-consuming.

FitWorks

As covid restrictions continue to loosen we are seeing a slight increase in traffic to FitWorks and are listening to member's feedback about things to look at doing differently and what they like and appreciate.

Gymnasium

Phil is taking over gym and studio rental requests. We are using a written agreement that Mark had our attorney review to facilitate these rentals, so far it is working well. We continue to work with the school district and local groups who are in need of gymnasium space.

COVID-19

We are following the Blaine County School District's policy on masks, which was updated on Sunday, February 27th, 2022.

Community Campus Building

Met with Howie Royal and locksmiths to discuss building and office access. We are working together with the district to maintain security across our spaces in the CCB.

Programs Update

Youth Sports:

Ellie wrapped up another successful basketball season on March 10th. Spring Ball and Track Registration opened on March 16th. As of now the only programs that are full are the two younger groups of Spring ball in Ketchum. This year, there is an additional track practice at the

Sun Valley Pavilion to accommodate Community School/Montessori students; both schools are out 15 minutes after Hemmingway.

HUB/ Summer Camp:

The HUB afterschool program continues to fill with over 60 children enrolled each month. Registration for BCRD HUB Summer Camp opened on March 9th at 8:00am, the Explorer and Discovery groups (1st/ 2nd grade and 3rd/ 4th grade) filled before 9:00am. The Explorer camp (5th/6th grade) was full by the end of the week. We currently have 86 children on the wait list and are hoping to be able to accommodate 30+ once staffing has been confirmed.

Aquatics:

Dominic has worked through a variety of pool schedules dependent on staffing. All programs are currently being set-up and we should have them finalized by the first week of April. All aquatics programs and passes will go on sale on April 20th.

Staffing continues to be the biggest factor in finalizing programs for the summer. We are hoping the applications will start rolling in after spring break and have a job fair planned for Thursday April 7th in the gymnasium.

FitWorks:

The large studio of FitWorks has been rearranged with the intention of making it more user friendly for team training, group personal training and fitness classes. We are hoping to add a 6:00 a.m. class and open FitWorks early on Tuesdays and Thursdays starting mid-April.

Trails and Facilities

Galena/NVT:

The little snow from this past week helped, skiing is still good.

Galena Loppet is Sunday the March 20th.

Galena Lodge will close on April 3rd same day as the Ride Stride and Glide.

Lake Creek:

Getting close to the end waiting to hear from SVSEF on last training day.

WRT:

South end (East Fork south) plowed and swept. A couple of ice patches exist but should be gone within days. North end (East Fork north) will start getting cleared on Friday March 18th this will take a few days to melt.

Quigley:

Still skiing well. We are anticipating we will be able to squeeze in another couple weeks there. We are beginning to re-evaluate and update Quigley building design, more to come.